



Marathon Technologies Corporation
**Assured Availability solutions for
Microsoft Windows environments**





Focus on your core business

Marathon Assured Availability solutions for Microsoft Windows Environments

Marathon Assured Availability-based solutions provide the highest level of fault tolerance for Windows-based applications including:

- Messaging and collaboration
- Call centers
- Process control
- Computer-aided emergency dispatch
- Online financial services
- E-commerce
- Web-based applications
- Thin-client computing
- VoIP
- WAP

Assuring the Value of What You Value Most

It's what business executives strive for: staff productivity, the most value from investments, flexibility to adapt, strong sales. These are the fundamental concepts behind every successful business. Downtime is not one of them. After all, you don't get to be a household name by delivering high-quality products and services only some of the time. That's why we developed Marathon Assured Availability™-based solutions for Microsoft® Windows® environments. By protecting your infrastructure with fault and disaster tolerant computing, Marathon lets you run efficiently, save money, and satisfy your customers — every time.

Get the Most Value from Your Windows/Intel® Platform

High-pressure computing environments have no margin for downtime and no time for failovers. Solutions based on Marathon Assured Availability provide the uptime companies need to run their core applications on Windows platforms with confidence. Through our partners, Marathon delivers flexible and affordable solutions on your choice of industry-standard servers and the Windows operating system.

World-Class Partners

Marathon has formed partnerships with a wide range of hardware and software providers

around the world. All of our partners meet our stringent standards for technical expertise and support capabilities to ensure our customers receive the highest quality of service.

Success Begins with Marathon

Marathon Assured Availability-based products extend and enhance the benefits of the Windows operating environment:

- **Uptime.** Keep your business running efficiently with 99.999% uptime with no failover. Full protection from: component failures, transient OS faults, network connectivity failures, and natural disasters.
- **Choice.** Choose from the leading Intel-based server brands: Compaq, Dell, HP, and IBM. The entire library of off-the-shelf Microsoft Windows applications is also available.
- **Value.** Marathon Assured Availability-based solutions are simple to implement and cost-effective to purchase. Standard hardware and software and minimal ongoing maintenance requirements mean low total cost of ownership.
- **Satisfaction.** With Marathon Assured Availability-based solutions, your servers keep working no matter what. If a hardware or OS failure occurs, your users never know it. Your staff productivity stays high. Your business runs smoothly and your customers get what they need.



www.marathontechnologies.com



Here's what the experts say:

"We are pleased that Marathon is bringing its Assured Availability-based solutions to the Windows 2000 platform. This gives customers who need 100% uptime from their servers another option at a great price."

*Michael Stephenson,
Group Product Manager of
Windows Net Server Marketing
Microsoft Corporation*

"Currently there is no other comparable product available.

I strongly recommend that anyone running business-critical applications in the Microsoft Windows environment take a serious look at what Marathon has to offer."

*Robert E. Desautels, President
Harvard Research Group*

"The Marathon Assured Availability-based product is uncomplicated, application transparent, and easy to install and support. It gave me the confidence that we can meet our user commitments and comply with our industry's safety-oriented best practices for no single point of failure."

*William M. Harris, Administrator,
Micro Computer Systems,
Ohio Utilities Protection Service*

Successful Organizations Use Marathon

Successful organizations around the world are using Marathon Assured Availability-based solutions to protect the value of what they value most.

- **The City of Barrie**, Ontario, Canada, hosts a centralized call center server that supports all fire and emergency service dispatching for approximately 190,000 people, including the City of Barrie and five surrounding communities. Zero downtime is a requirement to ensure overall safety, and this is achieved using Marathon Assured Availability-based solutions.
- **QuikOrder**, an E-commerce ordering system provider, uses Marathon technology to ensure its online ordering products are up and running continuously. QuikOrder provides links to 350 of Domino's 6,600 stores.
- **Schindler Informatik AG**, provider of IT products and services, uses Marathon to maximize employee productivity by providing 99.999% availability for all messaging and collaboration applications.
- **Ciera**, a Web hosting provider, uses Marathon to protect its Microsoft SQL 7.0 database servers by securing detailed end-user application data in the event of a hardware or OS failure, and providing server availability for Vignette®-hosted sites.

Go the Distance with Marathon

The right technology foundation at the right price is the key to shaping your business success. When uptime is urgent, when productivity is important, when communication is critical, put a Marathon Assured Availability-based solution to work.

To assure the value of what *you* value most, contact Marathon or your Marathon Business Partner.

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